

JOB PROFILE

POSITION	FIELD SALES REPRESENTATIVE	DEPARTMENT	SMB
JOB GRADE	D	COUNTRY	MALAYSIA
LOCATION	MALAYSIA	RESPONSIBLE TO	ASM
EMPLOYMENT	FULL TIME	RESPONSIBLE FOR	N/A

As part of the organization expansion, we are having vacancies across location based in Klang Valley and Kuala Lumpur.

What Is Expected of You:-

To reach out and present Lyreco service solution to the business at the designated territory area assigned to you and ensure we become one of the preferred supplier to our customers' choice

Your Day-to-Day Work life Will Be:-

- Do daily door-to-door canvassing visiting prospect at the defined territory
- To manage and grow existing customers' portfolio
- Winning new customer accounts through strategic business development plan
- To achieve monthly sales margin target set
- To monitor daily sales achieve and take necessary action in achieving sales target
- To participate in training & development provided by the company for continue skills enhancement

If You Tick Most of the Boxes Below:-

- Positive thinking / Never say never
- Team oriented character, able to achieve individually and contribute to team's achievement
- Aggressive, Dauntless, determined to achieve
- Strong mindset, able to work under pressure
- Resilience, able to self-motivate consistently
- Required language(s): Bahasa Malaysia, Mandarin, English
- We welcome fresh graduates application. Relevant working experience will be added advantage.

